

*Price Comparison Saturday and Sunday - Mid Range  
6 Hour Event  
Rincon Beach Club and Off Site Location  
The Beach Comber Passed Hors d'oeuvres  
100 Guests*

*These cost estimates are provided as comparison between the Rincon Beach Club and an average off site location in the Santa Barbara Area. The menus selected are from our Full Service Menu Set.*

*These prices represent a typical estimate and will vary with actual location, guest count, menu selection, time of year and availability of products and services.*

*Custom proposals are available following a complete event consultation.*

*Rincon Beach Club Average Cost Estimate*

*Estimate*

*Estimate of Costs for 100 Guests: RBC*

<i>The Beach Comber Passed</i>	<i>1000.00</i>
<i>Al Fresco Dinner Buffet</i>	<i>4,600.00</i>
<i>Dessert-Wedding Cake</i>	<i>675.00 RBC</i>
<i>Discounts</i>	<i>0.00</i>
<i>Beverage Estimate*</i>	<i>1,900.00 Beer/Wine</i>
<i>No Host Bar Set Up (200)</i>	<i>0.00 None</i>
<i>Coffee service at the Bar</i>	<i>0.00 Included</i>
<hr/> <i>Subtotal Food and Beverage</i>	<hr/> <i>8,175.00</i>
 <i>Service Staff Fees</i>	 <i>1,050.00 May Vary</i>
<i>Setup/Breakdown</i>	<i>0.00 Included</i>
<i>Team Gratuity (10%-15%)</i>	<i>1,021.88</i>
<i>Buffet Decor - Garden Theme</i>	<i>0.00 Included</i>
<i>Lighting</i>	<i>0.00 Included</i>
<i>Ceremony Package (1,325 / 1,950)</i>	<i>0.00 TBD</i>
<i>Ceremony Coordination (800)</i>	<i>0.00 TBD</i>
<i>Additional Rentals</i>	<i>0.00 None</i>
<i>Beach Club Facility Fee</i>	<i>5,250.00 6 Hours</i>
<hr/> <i>Subtotal Facility and Services</i>	<hr/> <i>8,221.88</i>
 <i>Sales Tax</i>	 <i>975.35</i>
<b><i>Total Estimate Beach Club</i></b>	<b><i>17,372.23</i></b>
	<i>Typical Average</i>

*Local Off Site Average Cost*

*Estimate*

<i>The Beach Comber Passed</i>	<i>1,000.00</i>
<i>Al Fresco Dinner Buffet</i>	<i>4,600.00</i>
<i>Dessert-Wedding Cake</i>	<i>500.00</i>
<i>Discounts</i>	<i>0.00</i>
<i>Beer/Wine Bar Package</i>	<i>1,200.00 Beer/Wine</i>
<i>Bar Stocking Fee (200/300)</i>	<i>0.00 None</i>
<i>Coffee service at the Bar</i>	<i>0.00 Included</i>
<hr/> <i>Subtotal Food and Beverage</i>	<hr/> <i>7,500.00</i>
 <i>Service Staff Fees</i>	 <i>2,081.00 Will Vary</i>
<i>Setup/Breakdown</i>	<i>630.00 Will Vary</i>
<i>Team Gratuity (10%-15%)</i>	<i>1,125.00</i>
<i>Buffet Decor (150 - 500)</i>	<i>150.00 Will Vary</i>
<i>Specialty Lighting</i>	<i>0.00 TBD</i>
<i>Ceremony Set Up/Rentals/Staff</i>	<i>0.00 TBD</i>
<i>Ceremony Coordination (1,200)</i>	<i>0.00 TBD</i>
<i>Rentals (2,300 - 12,500)</i>	<i>3,800.00 Will Vary</i>
<i>Facility Rental (2,500 - 9,500)</i>	<i>4,000.00 Will Vary</i>
<hr/> <i>Subtotal Facility and Services</i>	<hr/> <i>12,686.00</i>
 <i>Sales Tax</i>	 <i>1,083.78</i>
<b><i>Off Site</i></b>	<b><i>21,269.78</i></b>
	<i>Typical Average</i>

*\*Final Bar Costs will vary with selections and consumption.*

*Please note that Tables, Chairs, Linens, China, Flatware, Glassware, Garden Buffet Decor and Bar Set Up are Included in the Facility Fee for The Rincon Beach Club.*

*Please note that all off site service staff are billed hourly for actual hours worked.*